



MARSH & MCLENNAN  
AGENCY

It's our business  
to be there for you in the

**MOMENTS  
THAT  
MATTER.**

# Tulare Local Healthcare District

## Proposal for Insurance Services

EFFECTIVE: 01/30/2022 - 01/30/2023

PRESENTED: 12/14/2021

## MARSH & MCLENNAN AGENCY TEAM

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### CLIENT ADVOCATE

Client Executive      **BRETT BUCHANAN**  
E: Brett.Buchanan@MarshMMA.com  
T: 415-230-7208

### WORLD CLASS SERVICE TEAM

Client Executive      **RACHELLE TAYLOR**  
E: Rachelle.Taylor@MarshMMA.com  
T: 858-587-7541

Client Manager      **CHEE LANGLOIS**  
E: Chee.Langlois@MarshMMA.com  
T: 858-768-4029

Property/Casualty Claims      **YVETTE BEAUBIEN**  
E: Yvette.Beaubien@MarshMMA.com  
T: 858-875-3055

Workers Comp. Claims      **TIFFANY BACA**  
E: Tiffany.Baca@MarshMMA.com  
T: 858-587-7165

Risk & Loss Advisor      **CECILIA DEAN**  
E: Cecilia.Dean@MarshMMA.com  
T: 858-587-7451

Certificates      **CHEE LANGLOIS**  
E: Chee.Langlois@MarshMMA.com  
T: 858-768-4029

### SERVICING OFFICE

San Diego      9171 Towne Centre Dr., Ste. 100  
San Diego, CA 92122  
Phone: (858) 457-3414 / (800) 321-4696  
Fax: (858) 452-7530  
www.MarshMMA.com

### REPORT ALL CLAIMS AND CIRCUMSTANCES TO

Client Executive      **RACHELLE TAYLOR**  
E: Rachelle.Taylor@MarshMMA.com  
T: 858-587-7541

**CARRIER SUMMARY**

| INSURER                    | STATUS       | AM BEST | PREMIUM   | COMMENTS   | POLICY FORM |
|----------------------------|--------------|---------|-----------|--|-------------|
| <b>FIDUCIARY LIABILITY</b> |              |         |           |  |             |
| Hudson Insurance Co        | Admitted     | A XV    | \$ 5,300  | Quoted - Annual term                                     | Claims-Made |
| Hudson Insurance Co        | Admitted     | A XV    | \$ 6,938  | Quoted - 15mo term to expire 4/30/23                     | Claims-Made |
| Ascot                      |              |         | Pending   |  |             |
| AWAC                       |              |         | Pending   |  |             |
| Chubb                      |              |         | Pending   |  |             |
| CNA                        |              |         | Pending   |  |             |
| Crum & Forester            |              |         | Pending   |  |             |
| Erisk                      |              |         | Pending   |  |             |
| TMHCC                      |              |         | Pending   |  |             |
| RSUI                       |              |         | Pending   |  |             |
| Sompo                      |              |         | Pending   |  |             |
| <b>CYBER LIABILITY</b>     |              |         |           |  |             |
| Tokio Marine HCC           | Non-Admitted | A++ XV  | \$ 21,759 | Quoted - Annual term                                     | Claims-Made |
| Tokio Marine HCC           | Non-Admitted | A++ XV  | \$ 30,684 | Quoted - Long term to expire 7/1/23                      | Claims-Made |
| Arch                       |              |         | Declined  | Lack of controls   |             |
| Ascot                      |              |         | Declined  | No response  |             |
| At Bay                     |              |         | Declined  | No response  |             |
| Axis                       |              |         | Declined  | Lack of MFA & Encryption                                 |             |
| Beazley                    |              |         | Declined  | Lack of MFA & Encryption                                 |             |
| CelerityPro                |              |         | Declined  | Class of Business  |             |
| CFC                        |              |         | Declined  | Out of appetite  |             |
| Coalition                  |              |         | Pending   | Additional info on outage needed                         |             |
| CorRisk                    |              |         | Declined  | No response  |             |
| Corvus                     |              |         | Declined  | Lack of MFA & Encryption                                 |             |
| Cowbell                    |              |         | Pending   | Additional info on outage needed                         |             |
| Crum & Forster             |              |         | Declined  | No response  |             |
| EmBroker                   |              |         | Declined  | Class of Business  |             |
| E-Risk                     |              |         | Declined  | Record count/services provided                           |             |
| Everest                    |              |         | Declined  | No response  |             |
| Great American             |              |         | Declined  | Out of appetite  |             |
| Hartford                   |              |         | Declined  | No response  |             |
| Hiscox                     |              |         | Declined  | No response  |             |
| Ironshore                  |              |         | Declined  | No response  |             |
| Measured Insurance         |              |         | \$ 35,000 | \$3M Aggregate / \$25K Retention                         |             |
| RSUI                       |              |         | Declined  | No response  |             |
| Sompo                      |              |         | Declined  | Lack of MFA & Encryption                                 |             |
| Starr                      |              |         | Declined  | No response  |             |
| Westchester                |              |         | Pending   | Additional info on outage needed                         |             |
| XL                         |              |         | Declined  | No response  |             |
| Zurich                     |              |         | Declined  | No response  |             |
| <b>POLLUTION LIABILITY</b> |              |         |           |  |             |
| Navigators Specialty       | Non-Admitted | A+ XV   | \$ 29,744 | Quoted - 3 Year Term BOUND                               | Claims-Made |
| Chubb                      |              |         |           | Declined - Cannot match mold and fungi coverage          |             |
| Axis Specialty             |              |         |           | Declined - Not interested in hospital exposure currently |             |

**NON-ADMITTED CARRIER DISCLOSURE NOTICE**

Insurer is not admitted or licensed by your home state. As such, insureds under this policy are not protected by any state guaranty fund in the event the insurer becomes insolvent. Surplus Lines taxes and fees may apply and are subject to change based upon respective Home State NRRA regulatory updates.

**CLAIMS MADE POLICY**

A policy providing coverage that is triggered when a claim is made against the insured during the policy period and after any applicable retroactive/continuation dates stated in the policy. All claims must be reported within a specified time as described in the policy form. Timely reporting is required to minimize claim denial for late notice. Circumstances that may lead to a claim must also be reported within a specified time as described in the policy form. Each carrier has specific claims made wording, please refer to policy form for carrier specific reporting guidelines.

**KEY TO AM BEST FINANCIAL STRENGTH RATING**

Superior: A++, A+                      Excellent: A, A-                      Very Good: B++, B+

**KEY TO AM BEST FINANCIAL SIZE RATING (IN \$MILLIONS)**

Class I                      Up to \$1                      Class IX                      \$250 to 500  
 Class II                      \$1 to 2                      Class X                      \$500 to 750



|            |              |            |                    |
|------------|--------------|------------|--------------------|
| Class III  | \$2 to 5     | Class XI   | \$750 to 1,000     |
| Class IV   | \$5 to 10    | Class XII  | \$1,000 to 1,250   |
| Class V    | \$10 to 25   | Class XIII | \$1,250 to 1,500   |
| Class VI   | \$25 to 50   | Class XIV  | \$1,500 to 2,000   |
| Class VII  | \$50 to 100  | Class XV   | \$2,000 or greater |
| Class VIII | \$100 to 250 |            |                    |

**KEY TO AM BEST OUTLOOK**

|          |  |
|----------|--|
| Positive | Indicates possible rating upgrade due to favorable financial/market trends relative to the current                     |
| Stable   | Indicates low likelihood of a rating change due to stable financial/market trends.                                     |
| Negative | Indicates possible rating downgrade due to unfavorable financial / market trends relative to the current rating level. |

**DISCLAIMER**

This document is for presentation purposes only. The precise coverage afforded is subject to the terms, conditions and exclusions of the policies as issued. Marsh & McLennan Insurance Agency LLC makes no representations, either expressed or implied, as to the adequacy of any limits of protection. Determination of the adequacy of the limits of protection is your responsibility. CA Insurance Lic. 0H18131 | MarshMMA.com

## SCHEDULE OF NAMED INSUREDS

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### NAMED INSURED AND MAILING ADDRESS

Tulare Local Healthcare District  
869 N. Cherry St.  
Tulare, CA 93274

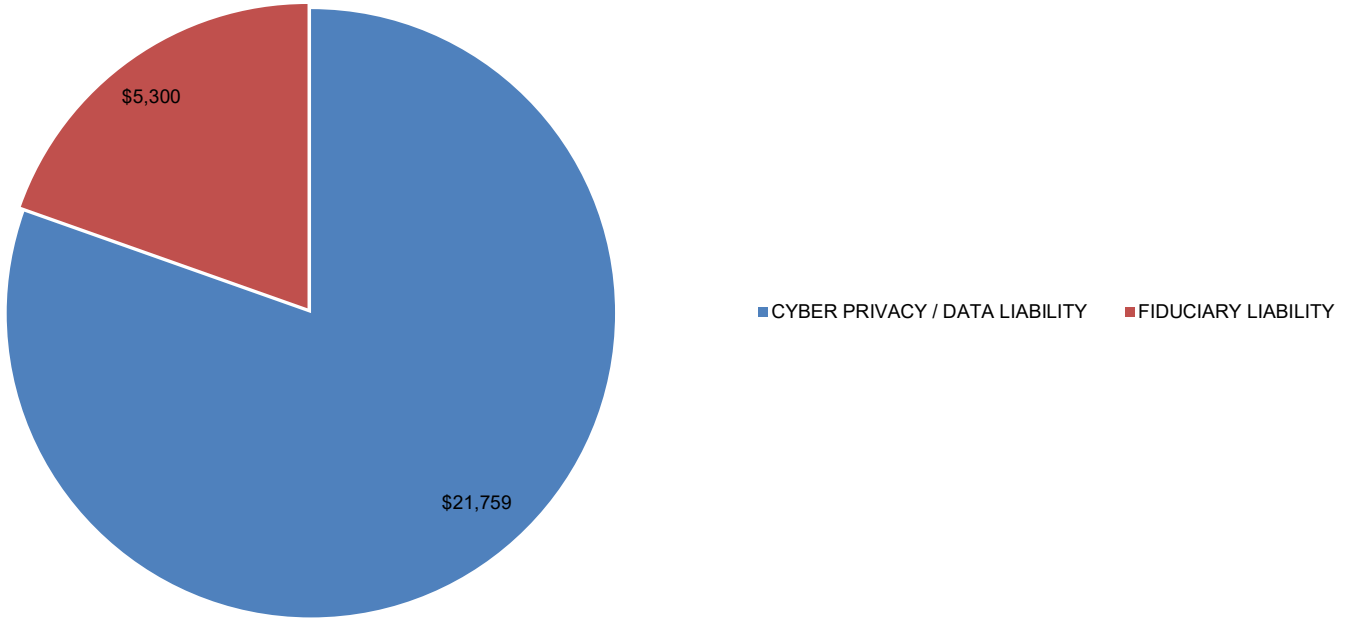
### SCHEDULE OF NAMED INSUREDS

**This is our understanding of your entire list of named insureds. This list may or may not appear on every policy. Each policy should be reviewed to confirm the appropriate list of named insureds.**

Tulare Local Healthcare District

**PREMIUM SUMMARY**

| COVERAGE                       | #REF!                   | #REF!                   | CHANGE       |
|--------------------------------|-------------------------|-------------------------|--------------|
| POLICY TERM                    | 12/31/2020 - 12/31/2021 | 01/30/2022 - 01/30/2023 |              |
| CYBER PRIVACY / DATA LIABILITY | \$ 21,661               | \$ 21,759               | 0.45%        |
| FIDUCIARY LIABILITY            | \$ 5,000                | \$ 5,300                | 6.00%        |
| <b>TOTAL PROGRAM COST</b>      | <b>\$ 26,661</b>        | <b>\$ 27,059</b>        | <b>1.49%</b> |



**COVERAGE TERMS AND COMPARISON**

| CYBER PRIVACY / DATA LIABILITY                                 | EXPIRING  | RENEWAL   | CHANGE       |
|--|---|---|--------------|
|  | TMHCC   | TMHCC   |              |
| Coverage Term  | 12/31/2020 - 12/31/2021   | 01/30/2022 - 01/30/2023   |              |
| POLICY AGGREGATE LIMIT OF LIABILITY                            | \$ 3,000,000  | \$ 3,000,000  |              |
| Breach Event Costs Outside the Limit                           | INCLUDED  | INCLUDED  |              |
| THIRD PARTY COVERAGE   |   |   |              |
| Multimedia Liability   | \$ 3,000,000  | \$ 3,000,000  |              |
| Security and Privacy Liability                                 | \$ 3,000,000  | \$ 3,000,000  |              |
| Privacy Regulatory Defense & Penalties                         | \$ 3,000,000  | \$ 3,000,000  |              |
| PCI DSS Liability  | \$ 3,000,000  | \$ 3,000,000  |              |
| Bodily Injury Liability  | \$ 250,000  | \$ 250,000  |              |
| Property Damage Liability                                      | \$ 50,000   | \$ 50,000   |              |
| TCPA Defense   | \$ 50,000   | \$ 50,000   |              |
| FIRST PARTY COVERAGE   |   |   |              |
| Breach Event Costs   | \$ 3,000,000  | \$ 3,000,000  |              |
| Post Breach Remediation  | \$ 25,000   | \$ 25,000   |              |
| BrandGuard Coverage (Reputational Loss)                        | \$ 3,000,000  | \$ 3,000,000  |              |
| System Failure Coverage  | \$ 3,000,000  | \$ 3,000,000  |              |
| Dependent Business Loss from Security Breach or System Failure | \$ 1,000,000  | \$ 1,000,000  |              |
| Cyber Extortion  | \$ 3,000,000  | \$ 3,000,000  |              |
| Bricking Loss  | \$ 3,000,000  | \$ 3,000,000  |              |
| Property Damage Loss   | \$ 50,000   | \$ 50,000   |              |
| Reward Expenses  | \$ 50,000   | \$ 50,000   |              |
| Court Attendance Costs   | \$ 25,000   | \$ 25,000   |              |
| E-CRIME  |   |   |              |
| Financial Fraud  | \$ 500,000  | \$ 500,000  |              |
| Telecommunications & Utilities Fraud                           | \$ 500,000  | \$ 500,000  |              |
| Your Phishing Fraud Loss                                       | \$ 500,000  | \$ 500,000  |              |
| Client Phishing Fraud Loss                                     | \$ 50,000   | \$ 50,000   |              |
| Cyber Crime Aggregate  | \$ 500,000  | \$ 500,000  |              |
| RETENTIONS   |   |   |              |
| Each Incident, Claim or Loss                                   | \$ 25,000   | \$ 25,000   |              |
| Aggregate Deductible   | \$ 75,000   | \$ 75,000   |              |
| BrandGuard Coverage Waiting Period                             | 2 Weeks   | 2 Weeks   |              |
| BrandGuard Coverage Period of Restoration                      | 6 Months  | 6 Months  |              |
| Non-Physical Business Interruption Waiting Period              | 8 Hours   | 8 Hours   |              |
| Non-Physical Business Interruption Period of Restoration       | 6 Months  | 6 Months  |              |
| Dependent System Failure Waiting Period                        | 12 Hours  | 12 Hours  |              |
| Dependent System Failure Period of Indemnity                   | 4 Months  | 4 Months  |              |
| Court Attendance Coverage                                      | \$ -  | \$ -  |              |
| <b>Estimated Annual Premium</b>                                | <b>\$ 21,661</b>  | <b>\$ 21,759</b>  | <b>0.45%</b> |
| <b>Endorsements</b>  | Per Policy Form, Including but not limited to:<br>Post Breach Remedial Services Endorsement<br>War and Civil War Exclusion<br>Asbestos, Pollution, and Contamination Exclusion Endorsement<br>Cap on Losses Arising Out of Certified Act of Terrorism<br>Nuclear Exclusion Sanction Limitation and Exclusion Clause | Policyholder Disclosure Notice of Terrorism Insurance Coverage<br>California Amendatory Endorsement<br>MMA Amendatory Endorsement<br>Amend Other Insurance Clause - Primary with Respect to Breach Response Services and First Party Loss<br>State Consumer Privacy Statutes Endorsement  |              |
| <b>Exclusions</b>  | Per Policy Form, Including but not limited to:<br>Unlawful collection, acquisition or retention of personally identifiable information<br>Obligations under a Merchant Services Agreement<br>Antitrust, Unfair Competition<br>Patent, trade secrets, software code copyright<br>Theft of money and securities       | Claims brought by or on behalf of the Federal Trade Commission, the Federal Communications Commission, or any other state, federal, local or foreign governmental entity; carve back for Insuring Agreement C or providing of Privacy Breach Response Services<br>Intentional Dishonest / Fraudulent / Criminal / Malicious Acts - coverage applies to Entity and excludes perpetrators |              |
| <b>Claims Made</b>   | Claims under this policy must be submitted by you to the insurer during the policy period, or within a specific number of days as stated in the policy, after the expiration of the policy, for coverage to apply.  |   |              |

**COVERAGE TERMS AND COMPARISON**

|                       |   |
|-----------------------|---|
| <b>Surplus Lines</b>  | This policy is quoted with a non-admitted insurance carrier. The insurer is not admitted or licensed by your Home State. As such, insureds under this policy are not protected by any state guaranty fund in the event of the insurer becomes insolvent. Surplus Lines taxes and fees may apply and are subject to change based upon respective Home State NRRRA regulatory updates.  |
| <b>Breach Hotline</b> | Report any Claim or potential Claim to:<br>Tokio Marine HCC Cyber & Professional Lines Group Claims Department<br>16501 Ventura Blvd., Suite 200<br>Encino, CA 91436<br>Claims Telephone Number: 888-627-8995<br>Claims Email Address: CyberClaims@tmhcc.com  |
| <b>Subjectivities</b> | <ol style="list-style-type: none"> <li>1. An updated Application to reflect most recent response in regards to if Applicant allows remote access to their network with application being currently signed and dated.</li> <li>2. Complete details regarding the "Yes" answer to Question #8 (5a), regarding an unscheduled network outage. When did it occur and for how long was the system down? What were the total costs associated with the outage? What remediating steps were taken to prevent a similar incident from recurring?</li> <li>3. Who is responsible for the Applicant's network security? Please provide the contact's name, title, phone, email address, and IT security designations</li> </ol> |



**COVERAGE TERMS AND COMPARISON**

|   |  | EXPIRING  | RENEWAL                 | CHANGE       |
|---|--|---|-------------------------|--------------|
| FIDUCIARY LIABILITY                       |  | HUDSON  | HUDSON                  |              |
| COVERAGE TERM                             |  | 12/31/2020 - 12/31/2021   | 01/30/2022 - 01/30/2023 |              |
| Policy Aggregate Limit                    |  | \$ 1,000,000  | \$ 1,000,000            |              |
| Sublimits                                 |  |   |                         |              |
| Trustee Claim Expenses                    |  | \$ 250,000  | \$ 250,000              |              |
| Voluntary Compliance Program Expenditures |  | \$ 100,000  | \$ 100,000              |              |
| ERISA 502(c) Civil Penalties              |  | \$ 100,000  | \$ 100,000              |              |
| HIPAA and HITECH Fines & Penalties        |  | \$ 100,000  | \$ 100,000              |              |
| PPACA Fines & Penalties                   |  | \$ 100,000  | \$ 100,000              |              |
| Section 4975 Penalties Sublimit           |  | \$ 100,000  | \$ 100,000              |              |
| ERISA Section 502(a)(3) Relief            |  | \$ 100,000  | \$ 100,000              |              |
| Retention                                 |  | \$ 10,000   | \$ 10,000               |              |
| <b>Total Estimated Annual Premium</b>     |  | <b>\$ 5,000</b>   | <b>\$ 5,300</b>         | <b>6.00%</b> |
| <b>Policy Form</b>                        | Claims Made & Reported<br>Defense Costs Within Policy Limit<br>Timely reporting is required to avoid a claim denial for late notice  | All claims must be reported as soon as practicable<br>Circumstances that may lead to a claim may be reported under this policy period and must be reported prior to policy expiration |                         |              |
| <b>Premium</b>                            | All Fees Fully Earned  | No Flat Cancellation  |                         |              |
| <b>Extensions</b>                         | Per policy form  |   |                         |              |
| <b>Exclusions</b>                         | Per Policy Form; Including But Not Limited To:<br>Prior Knowledge<br>Prior Notice  | Breach of Contract<br>Failure to Collect Contribution<br>Benefits Due   |                         |              |
| <b>Conditions</b>                         | Insurer Duty to Defend<br>Insurer has right to appoint counsel<br>Mergers / acquisitions must be reported  | Defense costs incurred before notice of a claim to insurer, without the insurer's written approval or by unapproved counsel may not be paid   |                         |              |
| <b>Claims Made Notification</b>           | Claims under this policy must be submitted by you to the insurer during the policy period, or within a specific number of days as stated in the policy, after the expiration of the policy, for coverage to apply. |   |                         |              |

## COMPENSATION DISCLOSURE

Marsh & McLennan Agency LLC (“MMA”) prides itself on being an industry leader in the area of transparency and compensation disclosure. We believe you should understand how we are paid for the services we are providing to you. We are committed to compensation transparency and to disclosing to you information that will assist you in evaluating potential conflicts of interest.

As a professional insurance producer, MMA and its subsidiaries facilitate the placement of insurance coverage on behalf of our clients. As an independent insurance agent, MMA may have authority to obligate an insurance company on behalf of our clients and as a result, we may be required to act within the scope of the authority granted to us under our contract with the insurer. In accordance with industry custom, we are compensated either through commissions that are calculated as a percentage of the insurance premiums charged by insurers, or fees agreed to with our clients.

MMA engages with clients on behalf of itself and in some cases as agent on behalf of its non-US affiliates with respect to the services we may provide. For a list of our non-US affiliates, please visit: <http://global.marsh.com/about/>. In those instances, MMA will bill and collect on behalf of the non-US Affiliates amounts payable to them for placements made by them on your behalf and remit to them any such amounts collected on their behalf;

MMA receives compensation through one or a combination of the following methods:

- **Retail Commissions** – A retail commission is paid to MMA by the insurer (or wholesale broker) as a percentage of the premium charged to the insured for the policy. The amount of commission may vary depending on several factors, including the type of insurance product sold and the insurer selected by the client.
- **Client Fees** – Some clients may negotiate a fee for MMA’s services in lieu of, or in addition to, retail commissions paid by insurance companies. Fee agreements are in writing, typically pursuant to a Client Service Agreement, which sets forth the services to be provided by MMA, the compensation to be paid to MMA, and the terms of MMA’s engagement. The fee may be collected in whole, or in part, through the crediting of retail commissions collected by MMA for the client’s placements.
- **Contingent Commissions** – Many insurers agree to pay contingent commissions to insurance producers who meet set goals for all or some of the policies the insurance producers place with the insurer during the current year. The set goals may include volume, profitability, retention and/or growth thresholds. Because the amount of contingent commission earned may vary depending on factors relating to an entire book of business over the course of a year, the amount of contingent commission attributable to any given policy typically will not be known at the time of placement.
- **Supplemental Commissions** – Certain insurers and wholesalers agree to pay supplemental commissions, which are based on an insurance producer’s performance during the prior year. Supplemental commissions are paid as a percentage of premium that is set at the beginning of the calendar year. This percentage remains fixed for all eligible policies written by the insurer during the ensuing year. Unlike contingent commissions, the amount of supplemental commission is known at the time of insurance placement. Like contingent commissions, they may be based on volume, profitability, retention and/or growth.
- **Wholesale Broking Commissions** – Sometimes MMA acts as a wholesale insurance broker. In these placements, MMA is engaged by a retail agent that has the direct relationship with the insured. As the wholesaler, MMA may have specialized expertise, access to surplus lines markets, or access to specialized insurance facilities that the retail agent does not have. In these transactions, the insurer typically pays a commission that is divided between the retail and wholesale broker pursuant to arrangements made between them.
- **Other Compensation** – From time to time, MMA may be compensated by insurers for providing administrative services to clients on behalf of those insurers. Such amounts are typically calculated as a percentage of premium or are based on the number of insureds. Additionally, insurers may sponsor MMA training programs and/or events.

We will be pleased to provide you additional information about our compensation and information about alternative quotes upon your request. For more detailed information about the forms of compensation we receive please refer to our Marsh & McLennan Agency Compensation Guide at <https://www.marshmma.com/resource/compensation-guide-for-client.pdf>

MMA’s aggregate liability arising out of or relating to any services on your account shall not exceed ten million dollars (\$10,000,000), and in no event shall we be liable for any indirect, special, incidental, consequential or punitive damages or for any lost profits or other economic loss arising out of or relating to such services. In addition, you agree to waive your right to a jury trial in any action or legal proceeding arising out of or relating to such services. The foregoing limitation of liability and jury waiver shall apply to the fullest extent permitted by law.

We appreciate your business!

**SURPLUS LINES DISCLOSURE NOTICE | D-1 (Effective January 1, 2020)**

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**1. THE INSURANCE POLICY THAT YOU ARE APPLYING TO PURCHASE IS BEING ISSUED BY AN INSURER THAT IS NOT LICENSED BY THE STATE OF CALIFORNIA. THESE COMPANIES ARE CALLED “NONADMITTED” OR “SURPLUS LINE” INSURERS.**

**2. THE INSURER IS NOT SUBJECT TO THE FINANCIAL SOLVENCY REGULATION AND ENFORCEMENT THAT APPLY TO CALIFORNIA LICENSED INSURERS.**

**3. THE INSURER DOES NOT PARTICIPATE IN ANY OF THE INSURANCE GUARANTEE FUNDS CREATED BY CALIFORNIA LAW. THEREFORE, THESE FUNDS WILL NOT PAY YOUR CLAIMS OR PROTECT YOUR ASSETS IF THE INSURER BECOMES INSOLVENT AND IS UNABLE TO MAKE PAYMENTS AS PROMISED.**

**4. THE INSURER SHOULD BE LICENSED EITHER AS A FOREIGN INSURER IN ANOTHER STATE IN THE UNITED STATES OR AS A NON-UNITED STATES (ALIEN) INSURER. YOU SHOULD ASK QUESTIONS OF YOUR INSURANCE AGENT, BROKER, OR “SURPLUS LINE” BROKER OR CONTACT THE CALIFORNIA DEPARTMENT OF INSURANCE AT THE TOLL-FREE NUMBER 1-800-927-4357 OR INTERNET WEBSITE WWW.INSURANCE.CA.GOV. ASK WHETHER OR NOT THE INSURER IS LICENSED AS A FOREIGN OR NON-UNITED STATES (ALIEN) INSURER AND FOR ADDITIONAL INFORMATION ABOUT THE INSURER. YOU MAY ALSO VISIT THE NAIC’S INTERNET WEBSITE AT WWW.NAIC.ORG. THE NAIC—THE NATIONAL ASSOCIATION OF INSURANCE COMMISSIONERS—IS THE REGULATORY SUPPORT ORGANIZATION CREATED AND GOVERNED BY THE CHIEF INSURANCE REGULATORS IN THE UNITED STATES.**

**5. FOREIGN INSURERS SHOULD BE LICENSED BY A STATE IN THE UNITED STATES AND YOU MAY CONTACT THAT STATE’S DEPARTMENT OF INSURANCE TO OBTAIN MORE INFORMATION ABOUT THAT INSURER. YOU CAN FIND A LINK TO EACH STATE FROM THIS NAIC INTERNET WEBSITE: [HTTPS://NAIC.ORG/STATE\\_WEB\\_MAP.HTM](https://naic.org/state_web_map.htm).**

**SURPLUS LINES DISCLOSURE NOTICE | D-1 (Effective January 1, 2020)**

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**6. FOR NON-UNITED STATES (ALIEN) INSURERS, THE INSURER SHOULD BE LICENSED BY A COUNTRY OUTSIDE OF THE UNITED STATES AND SHOULD BE ON THE NAIC’S INTERNATIONAL INSURERS DEPARTMENT (IID) LISTING OF APPROVED NONADMITTED NON-UNITED STATES INSURERS. ASK YOUR AGENT, BROKER, OR “SURPLUS LINE” BROKER TO OBTAIN MORE INFORMATION ABOUT THAT INSURER.**

**7. CALIFORNIA MAINTAINS A “LIST OF APPROVED SURPLUS LINE INSURERS (LASLI).” ASK YOUR AGENT OR BROKER IF THE INSURER IS ON THAT LIST, OR VIEW THAT LIST AT THE INTERNET WEBSITE OF THE CALIFORNIA DEPARTMENT OF INSURANCE: WWW.INSURANCE.CA.GOV/01-CONSUMERS/120-COMPANY/07LASLI/LASLI.CFM.**

**8. IF YOU, AS THE APPLICANT, REQUIRED THAT THE INSURANCE POLICY YOU HAVE PURCHASED BE EFFECTIVE IMMEDIATELY, EITHER BECAUSE EXISTING COVERAGE WAS GOING TO LAPSE WITHIN TWO BUSINESS DAYS OR BECAUSE YOU WERE REQUIRED TO HAVE COVERAGE WITHIN TWO BUSINESS DAYS, AND YOU DID NOT RECEIVE THIS DISCLOSURE FORM AND A REQUEST FOR YOUR SIGNATURE UNTIL AFTER COVERAGE BECAME EFFECTIVE, YOU HAVE THE RIGHT TO CANCEL THIS POLICY WITHIN FIVE DAYS OF RECEIVING THIS DISCLOSURE. IF YOU CANCEL COVERAGE, THE PREMIUM WILL BE PRORATED AND ANY BROKER’S FEE CHARGED FOR THIS INSURANCE WILL BE RETURNED TO YOU.**

**Date:** \_\_\_\_\_

**Insured:** \_\_\_\_\_

**D-1 (Effective January 1, 2020)**

**PAYMENT TERMS**

| PAY TYPE                              | COVERAGE  | DEPOSIT             | INSTALLMENT | BILL TYPE |
|---------------------------------------|-----------|---------------------|-------------|-----------|
| Full Pay                              | Fiduciary | \$ 5,300.00         | N/A         | Agency    |
| Full Pay                              | Other     | \$ 21,661.00        | N/A         | Agency    |
| <b>Total Deposit and Installments</b> |           | <b>\$ 26,961.00</b> | <b>\$ -</b> |           |

Premium Finance options are available upon request.

**Direct Bill Policies:** Notices you receive from your insurer regarding past due premiums or cancellation due to non-payment of premium shall be considered notice from Marsh & McLennan Agency LLC (MMA). As a matter of general practice, MMA does not provide notice of a potential lapse of coverage due to non-payment of premium to clients where coverage is written on a direct bill basis.



Marsh & McLennan Insurance Agency LLC  
9171 Towne Centre Dr., Ste. 100  
San Diego, CA 92122  
Phone: (858) 457-3414 / (800) 321-4696  
Fax: (858) 452-7530  
[www.MarshMMA.com](http://www.MarshMMA.com)