

Inflation Reduction Act: Potential Impacts For Municipalities

Goldman Sachs & Co. LLC

September 2022

Public Sector and Infrastructure Banking Disclaimers

Goldman Sachs Is Not Acting as a Municipal Advisor

Goldman Sachs is not acting as your financial advisor or Municipal Advisor (as defined in Section 15B of the Exchange Act of 1934, as amended), and shall not have a fiduciary duty to you, in connection with the matters contemplated by these materials. You should consult your own financial advisors to the extent you deem appropriate.

Investment Banking Division Communication

This communication, and any accompanying information, has been prepared by the Investment Banking Division of Goldman Sachs for your information only and is not a product of the research departments of Goldman Sachs. All materials, including proposed terms and conditions, are indicative and for discussion purposes only. Finalized terms and conditions are subject to further discussion and negotiation. Any opinions expressed are our present opinions only and Goldman Sachs is under no obligation to update those opinions. All information, including any price indications provided is supplied in good faith based on information which we believe, but do not guarantee, to be accurate or complete; we are not responsible for errors or omissions contained therein. Certain transactions, including those involving derivatives, give rise to substantial risk and are not suitable for all investors. Goldman Sachs does not provide accounting, tax or legal advice; however, you should be aware that any proposed indicative transaction could have accounting, tax, legal or other implications that should be discussed with your advisors and /or counsel. Certain provided information may be based on Goldman Sachs' own good faith understanding of the application of certain accounting rules as they apply to qualifying hedges and non-hedging derivatives. Goldman Sachs makes no representation as to whether its understanding of certain accounting rules is correct and, by providing such information, is not providing you with any accounting advice, including, without limitation, any advice regarding the appropriateness of hedge accounting for a particular derivative transaction or the potential income statement impact of such derivative transaction or the analyzed portfolio of transactions. In addition, we mutually agree that, subject to applicable law, you may disclose any and all aspects of any potential transaction or structure described herein that are necessary to support any U.S. federal income tax benefits, without Goldman Sachs imposing any limitation of any kind. We are under no obligation to extend, renew or otherwise restructure any proposed indicative transaction. All information provided was supplied in good faith based on information which we believe, but do not guarantee, to be accurate or complete; however, we are not responsible for errors or omissions that may occur. Further information regarding this material may be obtained upon request.

General Statement of Distribution Principles

Goldman Sachs is committed to managing securities offerings such that our clients are treated fairly and to conducting our business with integrity and according to proper standards. Our policy is that the pricing of book-built securities offerings and allocations to investors should be transparent to the issuer or seller(s), consistent with our responsibilities to our investing clients. We will endeavor to make available to the issuer or seller(s) relevant information to make its own, independent decision with respect to the price, structure, timing and other terms of the offering. The investors to whom we allocate securities may also be clients of Goldman Sachs or have other relationships with the firm. To the extent that actual or potential conflicts arise between the interests of such investors and those of the issuer or seller(s), we will endeavor in good faith to manage such conflicts fairly. We will not make allocations as an inducement for the payment of excessive compensation in respect of unrelated services, in consideration of the past or future award of corporate finance business, or expressly or implicitly conditional upon the receipt of other orders for investments or the purchase of other services. Where we underwrite an offering or otherwise guarantee a price in connection with an offering, we will take into account our prudential responsibilities to manage our risk properly when determining allocations and their manner and timing. As part of the bookbuilding process, Goldman Sachs will engage in an ongoing dialogue with both the issuer or seller(s) and investors to determine the appropriate final price of the offering. This dialogue typically involves various discussions with, and communications to, Goldman Sachs' clients regarding the status of the bookbuilding, including overall demand and price sensitivity of that demand. If you have any questions regarding aspects of the bookbuilding or allocation process, please do not hesitate to contact our Syndicate Desk.

Legislation
Status

- On July 27th, 2022 Democratic leadership announced the Inflation Reduction Act of 2022 (the Act), a far-reaching plan to extend and expand clean energy subsidies and make changes to the tax code
- On August 7th, the Senate adopted the legislation by a 51/50 vote (with the Vice President casting the tie-breaking vote)
- Passed by the House on August 12th
- Signed into law by President Biden on August 16th

Impacts for
Municipal Entities

- The Act allows tax-exempt issuers to directly “claim” clean energy tax credits, reducing project costs for school districts, universities, airports and general governments who want to own renewable generation (i.e. solar) or storage (i.e. batteries)
 - Previously, non-taxpaying entities were precluded from taking advantage of such tax incentives requiring complicated leases/contractual relationships
- Primary incentives include the Investment Tax Credit (“ITC”), which provides a subsidy of up to 30% of the installed costs of a project, and the Production Tax Credit (“PTC”) which provides a subsidy based on the power generated by such assets
 - Entities can elect to take either the ITC or PTC, but not both
- Although projects funded with tax-exempt debt reduce subsidies by up to 15% (30% credit becomes 25.5%), tax-exempt debt remains more beneficial than taxable debt
- **Subsidies will be paid directly to issuers** and benefit from features designed to mitigate sequestration

The Inflation Reduction Act provides for clean energy incentives, many of which are available to municipalities. We welcome a discussion with you to discuss likely impacts.

Production Tax Credits and Investment Tax Credits

PTC Changes from Current Law

- Eligible Technologies: Wind, geothermal, closed loop biomass and **solar**
 - Given lower capacity factors of solar, unlikely PTC will be heavily used except in situations where there is a tax-equity preference
- Credit:
 - Base Credit: *2.6/kWh (adjusted for inflation) for projects completed in 2022 or later, and start construction before 2024
- Tax-exempt entities can claim tax credits

Existing PTC Regulations

- Eligible Technologies: Wind, geothermal, and closed loop biomass
- Credit: Full credit is ~\$26/MWh
 - Wind systems that started construction prior to 2020, and geothermal and biomass that started construction in 2020 and 2021 are eligible for 100%
 - Wind systems that started construction in 2020 or 2021 qualify for a 60% PTC
 - Practically, most wind farms were still using grandfathered turbines to achieve 100% subsidy
- Tax-exempt owners are not eligible to claim tax credit

ITC Changes from Current Law

- Eligible Technologies: Solar, geothermal, offshore wind, and **standalone storage**
- Credit:
 - Base Credit: 30% of investment
 - ITC could reach as high as 50% with incentives
 - Extended for at least 10 years
- Tax-exempt entities can claim tax credits

Existing ITC Regulations

- Eligible Technologies: Solar, geothermal, and offshore wind
- Credit: Full credit is 30% of invested amount
 - Solar: Currently 26% for projects starting construction by end of 2022, declining to 22% for 2023-2025, and 10% thereafter
 - Geothermal: 10%
 - Offshore Wind: 30% if construction starts before 2026
- Tax-exempt owners are not eligible to claim tax credit

*2.6 cents / kWh is based on 2022 inflation adjustments

Sample Municipal Financing for Renewable Project

Sample Project

- Illustrative example: \$100 million solar project
- Subsidy election: 30% ITC
- Construction starts prior to 12/31/2024
- Using tax-exempt debt

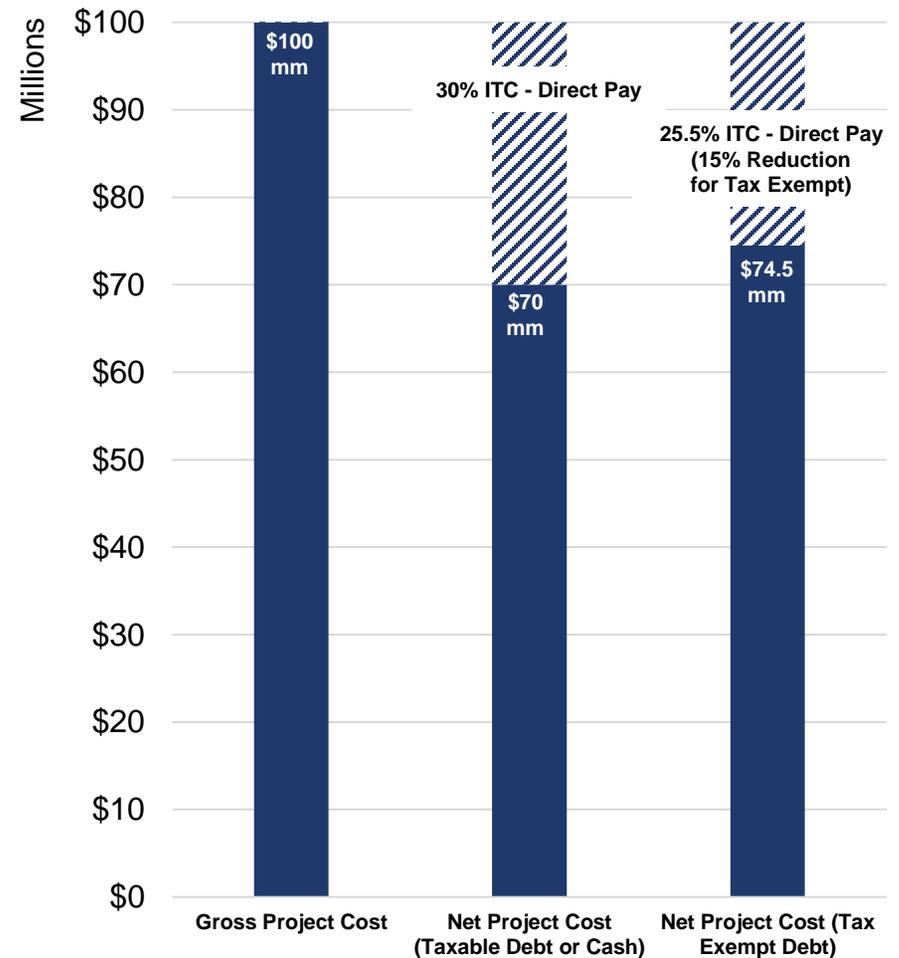


Source: goldmansachs.com

Reasons to Consider Municipal Ownership

- Potential for lower net project cost
- Greater control over development process
- Retained value of ownership after typical lease or PPA terms end
- Lease financing may not be allowed
- Smaller projects may be aggregated to achieve economies of scale

Project Cost Net of Subsidies¹



1. Assumes prevailing wage and apprenticeship requirements are met.

Credit Details

- To receive the full credit, a project must meet prevailing wage and apprenticeship requirements during construction and 10 years following commercial operation
 - Projects not meeting these requirements receive 20% of Full Amount
 - For example, 30% ITC becomes 6%
- Prevailing Wage Requirement: Laborers and mechanics employed by contractors and subcontractors in construction and alteration or repair of a facility must be paid wages not less than prevailing rates as determined by the Secretary of Labor (i.e. Davis-Bacon wages).
- Apprenticeship Requirements: For contractors with more than four employees, one in every four employees employed by contractors or subcontractors must be a qualified apprenticeship.
- *Requirements will not apply to any project which starts construction no later than 59 days after the IRS issues guidance on implementing the rules (timing of guidance is uncertain)*

Additional Incentives

- PTCs and ITCs will be eligible for two independent 10% bonuses:
 - Energy Community Bonus Credit: Constructed in:
 - Brownfield sites;
 - Areas with significant employment (post-1999) related to extraction, processing, transport, or storage of coal, oil or natural gas; or
 - Any census tract (or adjoining tract) that had either a coal mine close after 1999 or coal-fired electric generating unit retired after 2009.
 - Domestic Content Bonus Credit: Taxpayer must certify that any steel, iron, or manufactured product which is part of the PTC facility was produced in the United States.
 - For this purpose, manufactured products will be considered manufactured in the United States if the “adjusted percentage” of the total cost of the components of such product are mined, produced, or manufactured in the United States. The adjusted percentage is 40% and 20% for offshore wind facilities

Practically, we understand that all contractors will seek to meet the “Full Credit” requirements; due to supply chain issues, the “Domestic Content Bonus” will be difficult to meet

	Production Tax Credit (PTC)	Investment Tax Credit (ITC)
Eligible Technologies	Geothermal, wind, closed- and open-loop biomass, landfill gas, municipal solid waste, hydropower, marine and hydrokinetic facilities	Solar, geothermal, fiber-optic solar, fuel cell, microturbine small wind, offshore wind, CHP, waste-to-energy, stand-alone storage
Credit Amount	2.6* cents / kWh (if meet wage requirements)	30% of eligible investment (if meet wage requirements)
Inflation Indexed	Yes	No
Domestic Content Bonus	10%	10%
Energy Community Bonus	10%	10%
Construction Start Date (Prior to)	12/31/2024	12/31/2024
Phase Out Date (Prior to)	12/31/2032	12/31/2032
	Clean Electricity PTC	Clean Electricity ITC
Eligible Technologies	Any technology producing zero carbon	Any technology producing zero carbon
Base Credit Amount	0.3 cents / kWh	6% of eligible investment
Full Credit Amount	2.6 cents / kWh	30% of eligible investment
Inflation Adjusted	Yes	No
Domestic Content Bonus	10%	10%
Energy Community Bonus	10%	10%
Construction Start Date (After)	1/1/2025	1/1/2025
Phase Out Date (After)	12/31/2032	12/31/2032

*2.6 cents / kWh is based on 2022 inflation adjustments