

**Tulare Local Healthcare District dba Tulare Regional Medical Center**

**Agenda Item**

**Board Meeting Date:** December 19, 2018

**Title to Appear on Agenda:**

July and August, 2018 Draft Internal Financial Statements

**Brief Description:**

The District's financial statements for the months of July – November will be prepared after the financial audits for FY 2017 and 2018 are substantially completed.

**Background and Details:**

The Financial Services team has been focused on 1) the establishment and transition of its' accounting and reporting systems as required to comply with the new Adventist Health Management Services agreement, 2) working to complete the necessary preparations for the FY 2017 and FY 2018 financial audits, and 3) spending substantial time on bankruptcy contract and related matters.

We will focus our attention for preparation of the District's 2018-19 financial reports upon substantial completion of the 2017 and 2018 audits. The goal will be to bring these up to date during late December and January.

**Exhibits:** To be included, or presented at the meeting.

**Recommended Action:** To accept the reports as presented.

**Tulare Local Healthcare District dba Tulare Regional Medical Center**

**Agenda Item**

**Board Meeting Date:** December 19, 2018

**Title to Appear on Agenda:**

Hospital Operations – Adventist Health; Draft Internal Financial Statements for 17 Days ending October 31, 2018, and November 30 Financial Statements

**Brief Description:**

The District re-opened the Hospital on October 15, 2018, and Adventist Health assumed Management of the Operations and related financial responsibility of said operations.

**Background and Details:**

The accounting and reporting of these new operations required the establishment of a second set of general ledger accounts and with related reporting functionality.

Drafts of these financial reports are anticipated to be available for presentation at the December Finance Committee and Board meetings.

**Exhibits:**

To be included or delivered at the meetings.

**Recommended Action:**

To review and accept the draft statements to be presented.

**Tulare Local Healthcare District dba Tulare Regional Medical Center**

**Agenda Item**

**Board Meeting Date:** December 19, 2018

**Title to Appear on Agenda:**

TLHCD Financial Audit Report Update/Presentation for FYE's June 30, 2018 and June 30, 2017 – Rick Jackson, C.P.A., JWT and Associates, LLP

**Brief Description:**

The District contracted with Rick Jackson, CPA of JWT and Associates, LLP to perform these financial audits for the District. Rick gave brief updates on the status of the audits at the November Finance Committee and Board of Director's meetings.

**Background and Details:**

Planning for the Audit commenced in July, and substantial field work started in September. The amount of staff research and work required to prepare for the two audits has been substantial and more time consuming than under normal circumstances.

Mr. Jackson will be providing a report on the status of the audits, with the goal for them to be completed in December, 2018 (or possibly January, 2019).

**Exhibits:**

To be presented at the December (or January, 2019) meetings.

**Recommended Action:**

To approve the Audited Financial Statements at the December meeting (as available), or otherwise at the January, 2019 meeting.

## Tulare Local Healthcare District dba Tulare Regional Medical Center

### Agenda Item

**Board Meeting Date:** December 19, 2019

### **Title to Appear on Agenda:**

Updating/Adjusting Rates and Charges for Patient Services Effective January 1, 2019

### **Brief Description:**

Adventist Health (AH) has assumed Management of TRMC, and along with that management has taken full responsibility for the financial operations of the Hospital. As AH is planning to start their new fiscal year on January 1, 2019, they desire to adjust the Patient billing rates and charges to be more aligned with regional rates charged by other Hospitals.

### **Background and Details:**

It is fairly standard procedure for Hospitals to review and make adjustments to the Patient Charges during each annual budget cycle. Given that the Hospital is currently using rates that were in place when the Hospital was closed in 2017, it has been determined that many of the existing rates are not aligned with market standards.

It should be noted that the following principles will be adhered to in the establishment of these rates and prices:

- 1) Rates will be established in accordance with industry standards, i.e., it is common that Hospitals set rates at a factor of the Medicare payment schedules. These schedules theoretically account for the costs typically associated with the provision of the treatment, service, and/or supplies and drugs. These factors may vary from 1 – 4 times the Medicare rate, and it is not uncommon

that prices are set at 3 – 4 times the Medicare rates. AH will also use a pricing mark-up formulary that is based on the individual costs when pricing most supplies and drugs.

- 2) Prices for certain items, such as send-out labs, blood, etc., must be sold at cost without any further mark-up. In some instances, handling fees are permitted;
- 3) Prices will be established in accordance with limitations and restrictions mandated by certain 3<sup>rd</sup> Party Payor contracts;
- 4) Regardless of the new pricing structure, the hospital will continue to provide Uncompensated or Partially Uncompensated care to those patients who apply and are determined to be eligible for such services.
- 5) In accordance with the State Health and Safety Code pertaining to Health Care Districts, "A district shall not contract to care for indigent county patients at below the cost for care. In setting the rates the board shall, insofar as possible, establish rates as will permit the district health care facilities to be operated upon a self-supporting basis."

**Exhibits:** None

**Recommended Action:**

That the Board approve AH to adjust Patient rates and Charges in accordance with regional and regulatory standards as outlined.

# IULAKE REGIONAL MEDICAL CENTER

## Summary of Accounts Payables as of December 13, 2018

TLHCD Status	Date Range:	61-90	91-120	+121	Grand Total
After 9/30/17	358,545.66	14,633.88	35,934.31	127,773.69	7,779,028.36
Before 9/30/17					27,527,802.17
<b>Grand Total</b>	<b>358,545.66</b>	<b>14,633.88</b>	<b>35,934.31</b>	<b>127,773.69</b>	<b>35,306,830.53</b>
					<b>35,843,718.07</b>

**TULARE REGIONAL MEDICAL CENTER**  
**CASH RECEIPTS AND DISBURSEMENTS**

	10/12	10/19	10/26	11/2	11/9	11/16	11/23	11/30	12/7	12/14	Updated: 12/14/2018	Totals from 12/01/17
<b>CASH IN</b>												
Receipts	26,568	58,522	178,931	30,052	39,324	31,201	46,542	104,935	100,707	47,933	3,853,220	
Receipts Received for AH	0	0	(365)	(2,403)	(10,945)	(3,228)	(31,700)	(30,424)	(104,148)	(56,221)	(239,435)	
DSH Payment	0	0	0	0	15,678	0	0	0	0	0	0	
Property Taxes	0	0	0	0	0	0	0	0	0	0	(554,557)	
Property Rentals and Evolutions	9,099	21,530	48,000	25	42,592	23,276	6,842	2,850	2,516	1,532	1,889,588	
Short Term Loans	0	0	0	0	0	0	0	0	0	0	424,687	
Supplemental - AB 111 & 915	0	0	0	0	0	0	0	0	0	0	(10,352)	
Paid by TRHCO To be Reimbursed by AH	0	0	(100,881)	(20,390)	(43,094)	177,104	41,346	0	0	0	2,322,001	
Supplemental - HQAF, Etc.	0	1,050,000	0	0	0	52,084	0	0	0	0	118,781	
Payments Excluded from AH LOC	(17,155)	(45,000)	(100,000)	(242,137)	(170,063)	(138,755)	0	0	0	0	3,799,736	
Other Extraordinary Receipts	0	(27,942)	(51,655)	0	0	80,467	0	0	0	0	(1,259,184)	
Adventist Health Line of Credit	1,463,312	1,746,876	443,005	833,012	0	3,686	0	0	0	0	316,459	
<b>Total Cash In</b>	<b>1,481,823</b>	<b>2,803,986</b>	<b>417,035</b>	<b>598,159</b>	<b>(126,514)</b>	<b>225,835</b>	<b>63,030</b>	<b>77,350</b>	<b>56,050</b>	<b">(6,756)</b">	<b>9,527,814</b>	
<b>EXPENSES</b>												
Revenue Bonds	0	0	0	0	0	0	0	0	0	0	619,075	
Payroll & Related Expenses	498,314	13,389	0	332,397	349,000	0	13,657	21,263	14,063	0	4,331,090	
Insurance	67,546	0	58,056	0	0	0	0	14,992	67,546	0	1,452,357	
Utilities/Phone/Internet	94,713	4,944	673	0	0	0	0	5,890	6,678	28,758	1,367,542	
Legal/ Bankruptcy Counsel	0	75,000	0	0	0	0	0	71,707	0	396	1,371,558	
Consulting & Purchased Services	35,000	264,473	0	0	0	0	0	0	200,104	91	0	
Physicians	0	0	0	0	0	0	0	0	0	0	0	
Software Fees	86,935	130,688	42,209	31,040	32,695	16,677	0	29,435	5,908	5,149	139,437	
Supplies - Medical	5,352	0	0	0	0	0	0	0	5,622	3,153	823,259	
Rentas and Rentals	0	0	0	0	0	0	0	0	0	0	217,430	
IGT Advances	0	0	0	0	0	0	0	0	0	0	443,483	
Third Party Payments	0	0	0	0	0	0	0	0	0	0	42,026	
Other	64,801	49,420	6,581	5,899	11,194	236,863	2,949	56,014	1,864	9,642	2,258,313	
Post-Petition Expense Catch-up	13,661	68,874	0	0	0	0	0	0	0	0	245,461	
Assumed Liabilities, Pre & Post	0	0	0	0	0	0	0	0	0	0	49,935	
Start-up Repairs (Gross) Including IT & Misc. & Minor Repairs	107,993	1,206,863	21,906	90,682	12,461	67,282	0	15,626	19,404	3,708	2,737,867	
<b>Total Expense</b>	<b>974,316</b>	<b>1,813,650</b>	<b>129,425</b>	<b>475,174</b>	<b>395,349</b>	<b>420,741</b>	<b>16,606</b>	<b>420,563</b>	<b>221,887</b>	<b>53,992</b>	<b>18,733,303</b>	
Difference	507,508	990,335	287,610	172,385	(521,863)	(194,937)	46,424	(343,293)	(155,826)	(60,748)	1,555,449	
<b>Cash Balance Forward</b>	<b>1,384,731</b>	<b>2,375,067</b>	<b>2,662,677</b>	<b>2,785,661</b>	<b>2,263,799</b>	<b>2,058,392</b>	<b>2,115,315</b>	<b>1,772,022</b>	<b>1,616,196</b>	<b>1,555,449</b>		

NOTE 1: \$784,664 of Build America Bonds funds were received by the District in February, 2018 and i These have been removed from this report as these are not District funds.

NOTE 2: Included in these amounts are \$349,000 waiting to be transferred to Adventist Health to cover final estimated payroll and start-up costs and \$35,000 for Valuation service costs.

NOTE 3: Adventist Health will be reimbursing the District for agreed up Start-up Repairs and Valuation costs totaling \$151,363.

**TULARE REGIONAL MEDICAL CENTER**  
 Balance Sheet for the Seventeen Days Ending 10/31/2018  
 Unaudited - See Attached Notes and Disclaimer

	Prior Month September	Current Month October	Last year October	Increase/ (Decrease)	Inc/(Dec) percentage
<b>Cash and cash equivalents</b>	-	\$428	-	\$428	0.0%
Ltd use assets avail for curr debt svrc	-	-	-	-	0.0%
<b>Patient accounts receivable:</b>					
Gross pt accounts receivable	-	3,462,472	-	3,462,472	0.0%
Contractual allowances	-	(3,104,628)	-	(3,104,628)	0.0%
Provision for bad debts & charity	-	-	-	-	0.0%
Net pt accounts receivable	-	357,844	-	357,844	0.0%
<b>Other receiv. &amp; phys. advances</b>					
Tax revenue receivable	-	-	-	-	0.0%
Misc receivables	-	2,797	-	2,797	0.0%
Physician advances	-	-	-	-	0.0%
<b>Total other receivables</b>	-	2,797	-	2,797	0.0%
<b>Inventories</b>	-	38,848	-	38,848	0.0%
<b>Prepaid expenses &amp; deposits</b>	-	15,948	-	15,948	0.0%
<b>Total current assets</b>	-	415,865	-	415,865	0.0%
<b>GO bond construction fund</b>	-	-	-	-	0.0%
<b>Restricted trust funds, other</b>	-	-	-	-	0.0%
<b>Total limited use assets</b>	-	-	-	-	0.0%
<b>Capital assets:</b>					
Land & land improvements	-	-	-	-	0.0%
Bldgs & bldg improvements	-	-	-	-	0.0%
Leasehold improvements	-	-	-	-	0.0%
Major movable equipment	-	-	-	-	0.0%
Start-up costs	-	500,000	-	500,000	0.0%
<b>Gross capital assets</b>	-	500,000	-	500,000	0.0%
Accumulated depreciation	-	0	-	-	0.0%
<b>Net capital assets</b>	-	500,000	-	500,000	0.0%
<b>Bond issuance costs &amp; other assets</b>	-	-	-	-	0.0%
<b>Intercompany receivable</b>	-	-	-	-	0.0%
<b>TOTAL ASSETS</b>	-	<b>\$915,865</b>	-	<b>\$915,865</b>	<b>0.0%</b>
<b>Current maturities of debt borrowings</b>	-	-	-	-	0.0%
Accounts payable	-	1,015,466	-	1,015,466	0.0%
Other liabilities	-	110,095	-	110,095	0.0%
Accrued payroll & related liabilities	-	210,691	-	210,691	0.0%
Est current 3rd party payor settlements	-	-	-	-	0.0%
Self insurance program accrual	-	-	-	-	0.0%
<b>Total current liabilities</b>	-	<b>1,336,252</b>	-	<b>1,336,252</b>	<b>0.0%</b>
<b>Deferred revenue</b>	-	-	-	-	0.0%
<b>Debt borrowings, net of curr maturities</b>	-	-	-	-	0.0%
<b>TOTAL LIABILITIES</b>	-	<b>1,336,252</b>	-	<b>1,336,252</b>	<b>0.0%</b>
<b>Net assets:</b>					
Retained Earnings	-	-	-	-	0.0%
Increase in net assets	-	(1,136,259)	-	(1,136,259)	0.0%
<b>Total net assets</b>	-	<b>(1,136,259)</b>	-	<b>(1,136,259)</b>	<b>0.0%</b>
<b>Intercompany payable</b>	-	715,872	-	715,872	0.0%
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	-	<b>\$915,865</b>	-	<b>\$915,865</b>	<b>0.0%</b>

**WILMINGTON MUNICIPAL UTILITY DISTRICT**  
**Statement of Revenue and Expenses**

**For the Seventeen Days Ending October 31, 2018**  
**Unaudited - See Attached Notes & Disclaimer**

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	November	December	January	February	March	April	May	June	July	August	September	October	Total
Net patient revenue													\$365,273
Supplemental funds													\$365,273
Other operating revenue													595
<b>Total operating revenue</b>													<b>365,868</b>
Salaries & wages													644,901
Employee benefits													214,361
Professional fees													159,492
Professional fees, physicians													134,410
Supplies													239,395
Purchased services													239,395
Purchased HCCA Labor													20,490
Repairs & maintenance													19,506
Utilities & phone													23,745
Building & equipment rental													40,000
Insurance													5,827
Other operating expenses													
<b>Operating expenses before D&amp;A</b>													<b>1,502,127</b>
<b>EBTDA</b>													(1,136,259)
<b>Depreciation &amp; amortization</b>													
Property tax income													
Investment income													
Interest expense													
Grants & contributions													
Other income													
<b>Total other revenue/(expenses)</b>													
<b>Excess of revenues over expenses</b>													<b>(1,136,259)</b>
<b>Increase in net assets</b>													<b>(1,136,259)</b>

TULANE RECRUITMENT MEDICAL CENTER  
Statement of revenue and expenditures  
For the Twelve Months Ending July 31, 2018  
Unaudited - See Attached Notes & Disclaimer

KEY COMPONENTS (ONLY)	November	December	January	February	March	April	May	June	July	July	For 12 months as of 7/31/18	For 12 months as of 7/31/17
Total operating revenue	175,580	2,313,976	(85,206)	24,924	{1,419,066}	(696,479)	59,262	1,140,828	116,182	5,085,777	71,221,862	
Professional fees	369,868	648,640	733,032	705,624	554,975	528,729	498,942	485,616	629,092	6,769,366	7,380,903	
Physicians fees	(45,536)	19,946	6,100	-	-	-	-	-	3,410	1,713,109	6,329,320	
Purchased services	(53,904)	231,850	312,671	269,322	354,615	319,842	375,595	331,086	302,359	4,499,854	11,430,778	
Purchased HCCA Labor	1,907,655	-	0	-	-	-	-	(80,447)	-	10,771,744	39,864,919	
Operating expenses before D&A	2,419,006	1,275,387	1,588,424	1,557,496	1,622,797	1,477,817	1,554,736	2,149,768	1,635,712	32,544,723	79,273,564	
EBITDA	(2,243,426)	1,038,589	(1,673,630)	(1,532,572)	(3,041,863)	(2,174,296)	(1,495,474)	(1,008,940)	(1,519,530)	(27,458,947)	(8,051,702)	
Excess of revenues over expenses	(2,195,367)	1,222,217	(1,522,088)	(1,697,965)	(3,099,311)	(2,307,413)	(1,934,196)	(1,196,500)	(1,624,399)	(28,929,713)	(4,928,206)	

TULANE REGIONAL MEDICAL CENTER  
Statement of revenue and expenditures  
For the Twelve Months Ending July 31, 2018  
Unaudited - See Attached Notes & Disclaimer

	November	December	January	February	March	April	May	June	July	July as of 7/31/17	For 12 months as of 7/31/18
Net patient revenue	(\$76,297)	(\$8,079)	\$74,711	(\$5,272)	[\$1,691,169]	(\$757,425)	[\$13,869]	\$864,645	\$31,545	\$1,253,645	\$58,801,738
Supplemental funds	212,141	2,322,055	(199,956)	-	-	-	-	{78,333}	-	1,917,887	10,098,628
Other operating revenue	39,736	-	40,039	30,196	272,103	60,946	73,131	354,536	84,637	1,914,245	2,321,496
<b>Total operating revenue</b>	<b>175,580</b>	<b>2,313,976</b>	<b>(85,206)</b>	<b>24,924</b>	<b>(1,419,066)</b>	<b>(696,479)</b>	<b>59,262</b>	<b>1,140,828</b>	<b>116,182</b>	<b>5,085,777</b>	<b>71,221,862</b>
Salaries & wages	-	110,187	189,222	254,718	316,780	230,977	228,869	196,046	235,440	1,767,885	{38}
Employee benefits	-	7,134	46,979	18,935	108,996	81,947	80,964	112,176	59,840	516,970	428
Professional fees	369,868	648,640	733,032	706,624	554,975	528,729	498,942	485,616	629,092	6,769,366	7,380,903
Professional fees, physicians	(45,536)	19,946	6,100	-	-	-	-	-	-	3,410	1,713,109
Supplies	97,739	(39,688)	10,990	28,349	24,228	27,354	65,168	830,415	15,476	2,409,420	6,329,320
Purchased services	[53,904]	231,850	312,671	269,322	354,615	319,842	375,595	331,086	302,359	4,499,854	8,630,377
Purchased HCCA Labor	1,907,655	0	-	-	-	-	-	(80,447)	-	10,771,744	39,864,919
Repairs & maintenance	36,572	{7,061}	2,852	18,491	19,102	36,729	56,281	35,737	19,077	291,577	423,207
Utilities & phone	{45,802}	134,134	98,283	80,896	88,096	91,680	99,214	106,503	131,231	1,250,997	1,544,926
Building & equipment rental	53,545	46,362	42,556	36,669	38,226	40,444	37,880	27,371	57,574	640,485	645,874
Insurance	83,705	84,778	83,798	83,708	83,808	83,708	83,708	66,322	132,108	1,053,994	1,277,073
Other operating expenses	14,364	39,105	62,031	59,784	33,971	36,407	28,115	38,943	50,105	854,321	1,745,797
<b>Operating expenses before D&amp;A</b>	<b>2,419,006</b>	<b>1,275,387</b>	<b>1,588,424</b>	<b>1,557,496</b>	<b>1,622,797</b>	<b>1,477,817</b>	<b>1,554,736</b>	<b>2,149,768</b>	<b>1,635,712</b>	<b>32,544,723</b>	<b>79,273,564</b>
<b>EBITDA</b>	<b>[2,243,426]</b>	<b>1,038,589</b>	<b>[1,673,630]</b>	<b>(1,532,572)</b>	<b>(3,041,863)</b>	<b>[2,174,296]</b>	<b>(1,495,474)</b>	<b>(1,008,940)</b>	<b>(1,519,530)</b>	<b>(27,458,947)</b>	<b>(8,051,702)</b>
Depreciation & amortization	(210,562)	(210,389)	(209,728)	(207,731)	(207,689)	(207,576)	(207,374)	(202,212)	(2523,161)	(3,427,749)	
Property tax income	429,009	645,698	154,289	182,880	157,466	157,466	157,466	157,466	2,336,772	6,316,772	
Investment income	(208,799)	(190,205)	269,162	{48,575}	12,827	{21,013}	{329,633}	{30,045}	{521,725}	141,744	
Interest expense	{61,589}	(61,476)	{61,520}	{61,379}	(45,424)	{61,881}	{58,979}	{107,607}	{55,112}	{762,654}	{837,669}
Grants & contributions	-	-	0	-	-	-	-	-	0	{124,853}	
Other income	-	-	-	-	-	-	-	-	-	-	
<b>Total other revenue/(expenses)</b>	<b>(51,941)</b>	<b>183,628</b>	<b>151,542</b>	<b>[165,393]</b>	<b>[57,448]</b>	<b>[133,117]</b>	<b>[438,722]</b>	<b>(187,560)</b>	<b>(104,869)</b>	<b>(1,470,767)</b>	<b>3,123,495</b>
Excess of revenues over expenses	{2,295,367}	1,222,217	[1,522,088]	{1,697,965}	{3,099,311}	{2,307,413}	{1,934,196}	{1,196,500}	{1,624,395}	{\$28,929,713}	{\$4,928,206}
<b>Increase in net assets</b>	<b>(2,295,367)</b>	<b>\$1,222,217</b>	<b>(\$1,522,088)</b>	<b>(\$1,697,965)</b>	<b>(\$3,099,311)</b>	<b>(\$2,307,413)</b>	<b>(\$1,934,196)</b>	<b>(\$1,196,500)</b>	<b>(\$1,624,395)</b>	<b>(\$28,929,713)</b>	<b>(\$4,928,206)</b>