



Staff Report

Date: 3/16/2026

Subject: Guardrails at Tower

Attachments: (1) *Doug De Leo Welding Proposal* (2) *New England Proposal*

Background

Temporary guardrails were previously installed around the Hospital Tower basement area-way as an interim safety measure. These temporary rails have deteriorated over time and are no longer in reliable condition, creating a potential safety concern.

With additional construction activities anticipated at the Hospital Tower, it is recommended that the District install permanent guardrails at this time to ensure the area remains safe and compliant. The project will provide a complete, code-compliant guardrail system around the basement area-way.

Ledger: ✓ = Recommended C = Meets Criteria NC = Does not meet criteria NR = No Response

	CONTRACTOR	STATUS	TOTAL COST
	Advanced Metal Works	NR	
✓	Doug De Leo Welding	C	\$69,000.00
	New England Sheet Metal	NC	\$33,628.00
	Mountain West Builders	NR	

The information presented in this report has been gathered/produced by District staff, and reviewed by/with the following consultant(s):

- Legal Review
- Financial Review
- Other:

Doug De Leo Welding, Inc

DIR# 1000058252

Lic# 888870

Shop: 249 N. Ashland Ave.

Mailing: P.O. Box 878

Lindsay, Ca 93247

Phone (559) 562-3700

Fax (559) 562-3723

3/16/26

Tulare Local Healthcare District

Attn: Brett Scott

Re: Basement Wall Guardrail

Ref#: 25-51

Revised-2

BID

Supply labor & equipment required to fabricate and install approximately 120 LF of guardrail & coating as follows:

- Guardrail will go around the perimeter of the existing basement concrete wall and opening at utility passage
- 1-1/2" sch. 40 pipe frame
- 3/8" x 5" x 5" post base plates
- Guardrail posts at 4ft on centers
- Horizontal railings at approximately 4" center spacing
- Anchored to top of concrete wall
- Painted to match stucco building
- Pressure wash and clean existing concrete pad approximately 12' x 20' prior to coating product application
- Apply tape and plastic protection around walls and structure to protect for coating process
- Apply water reducible epoxy primer sealer
- Apply fastpass pedestrian deck coating on walkway from man door to dirt area, between maintenance utility tower and basement access pit prior to installation of guardrails as shown on drawings
- DDWI will comply with Prevailing Wage requirements

Exclusions: Engineering calculations/drawings, special inspections, concrete work/repair, permits. See attached exclusion list.

Labor: \$60,500.00

Equipment: \$3,000.00

General Conditions: \$1,300.00

Overhead & Profit: \$4,200.00

Total: \$69,000.00 (tax included if applicable)

Any changes to this contract must be done so in writing, in the form of a change order, agreed upon and signed by both parties.

Thank you,
Pedro Gonzalez



Doug De Leo Welding, Inc

Approved by _____ Date _____

THIS BID IS BASED ON GENERAL INFORMATION GIVEN TO DOUG DELEO WELDING, INC. ANY CHANGES OR MODIFICATION WILL BE CHARGED ACCORDINGLY. THIS BID IS GOOD FOR TEN (10) DAYS FROM ABOVE DATE. ANY STANDBY TIME WILL BE CHARGED TO CUSTOMER ACCORDINGLY.

Please Fax back signed and dated approval to (559) 562-3723



2731 S. Cherry Ave.
Fresno, CA 93706
(559) 268-7375
www.nesm.com

March 16, 2026

PROJECT: Tulare Local Healthcare District - Guardrails – RFP (Rebid)

ATTN: Brett Scott - Bscott@tulararegional.org

BID DATE & TIME: 3/16/2026 at 3:00PM – emailed to Brett Scott

PROJECT SITE:

Tulare Local Healthcare District – South Tower
869 North Cherry Street
Tulare, CA 93274

PROPOSAL

Base Proposal Amount (Total): \$ 33,628

Proposal Breakdown:

Labor:	\$ 19,217
Equipment & Materials:	\$ 4,381
General Conditions:	\$ 2,488
OH&P:	\$ 7,542

SCOPE OF WORK:

New England Sheet Metal & Mechanical Co. (NESM) proposes installing guard railing in two locations on the exterior of the South Tower around the mechanical pit and stairwell.

Remove and set aside concrete forms impeding installation of railing.

Install railings per detail 10A, 7D, and 4A. Finish with two coats of two-part epoxy paint and primer.

CLARIFICATIONS

1. All work will be performed in accordance with **Exhibit A: General Terms and Conditions**, attached. This Proposal Letter and all attachments shall be incorporated into any executed agreement.
2. **Payment and performance bonds are not included.**
 1. Performance bonds can be provided at 0.5% rate.
3. **NESM DIR Registration No.: 1000001449**
4. This proposal is **valid for 30 calendar days.**
5. Work will be performed during **standard hours: 6:00 AM – 3:00 PM, Monday–Friday.**
6. Total length of railing shall not exceed 100 linear feet.
 1. This is the total lineal footage indicated on the bid plans.
7. Prevailing wage rate compliance.

EXCLUSIONS

- **Engineering work of any kind.**
- **Haul-off of existing concrete forms.**
 - Forms impeding installation of railing will be removed and stored onsite.

Corporate Office: P.O. Box 4287, Fresno, CA 93744

Fresno
(559) 268-7375

Bakersfield
(661) 387-1600

West Sacramento
(916) 375-1833

Temecula
(951) 973-7393

- Concrete refinishing or repair work of any kind.
 - Inspection fees/costs of any kind.
-

NEW ENGLAND SHEET METAL & MECHANICAL CO.



Brandon Mead
Business Development Manager
C: (559) 259-0916
E: bmead@nesm.com

Proposal Acceptance

This proposal is valid for 30 calendar days.

NEW ENGLAND SHEET METAL & MECHANICAL CO.

Ross Jenson
Industrial Project Manager/Estimator
C: (559) 513-3615
E: rjenson@nesm.com

Exhibit A: General Terms and Conditions

1. NESM reserves the right to request financial documentation supporting the Contractor's and Owner's ability to make timely payments. Work will not begin until adequate financial assurance has been provided.
2. NESM reserves the right to suggest contractual modifications to future contract or subcontract documents and is entitled to copies of all relevant Owner–Contractor contract documents affecting NESM's scope.
3. This proposal includes costs for insurance:
 - General Liability (2M/4M)
 - Automotive (1M)
 - Standard Workers' Compensation (1M)Builder's risk insurance (All Perils/Earthquake/Flood, etc.) is **not included**. NESM shall be listed as an additional insured on the Contractor's policy, with a maximum deductible exposure of **\$5,000** to NESM. Additional coverage or deductible responsibility may incur added cost.
4. NESM's indemnity obligation shall not extend to acts of willful misconduct or sole negligence (active or passive) by the Contractor, Owner, or associated parties.
5. Both parties shall make reasonable efforts to resolve disputes using a mutually agreed-upon Dispute Resolution Process prior to litigation. Any judgment shall include court costs and reasonable attorney's fees awarded to the prevailing party.
6. Payment terms:
 - Full payment for work completed through the previous week is **due no later than the following Monday**.
 - Late payments shall incur prompt payment penalties per CA law, or a minimum interest rate of **18% per annum** on past-due balances.
7. No contract terms shall limit the Contractor's responsibility for jobsite safety or require NESM to assume the Contractor's safety obligations.
8. NESM shall be equitably compensated for verified additional costs due to delays or accelerations caused by the Owner, Contractor, subcontractors, or suppliers. NESM shall not be assessed damages for delays caused by Acts of God, Owner/Agency actions, weather, labor strikes, utility delays, or other listed uncontrollable events.
9. Discovery of hazardous materials or changed site conditions will result in NESM stopping work until evaluation and remediation measures are provided. Such conditions shall constitute **extra work**.
10. Discovery of unsuitable soil/ground conditions—including yielding subsoil, over-optimum moisture, hazardous material, or rock requiring equipment beyond a Cat 446 Backhoe—shall constitute **extra work**.
11. All contractual correspondence and payments shall be directed to the NESM Corporate Office:
 - **Mailing:** P.O. Box 27409, Fresno, CA 93729-7409
 - **Overnight:** 525 W. Alluvial Avenue, Ste. C, Fresno, CA 93711
12. "Contractors are required by law to be licensed and regulated by the Contractors State License Board..."

NESM California Contractor's License No.: 433674