



Staff Report

Date: 3/10/2026

Subject: Evolutions second floor Interior Paint

Attachments: (1)AJs Custom Painting Co (2)Coss Y Leon Painting LLC (3)LDC Painting Co (4)Sequoia Painting LLC (5)Color New Corp

Background

The Tulare Local Healthcare District issued a Request for Proposals (RFP) on February 10, 2026, for interior painting services at the Evolutions Fitness and Wellness Center located at 1425 E. Prosperity Avenue in Tulare, California. The project consists of repainting interior wall surfaces within the atrium, atrium stairwell, and second-floor common areas to improve the overall appearance and condition of the facility.

Recommendation

Staff recommends awarding the project to AJ’s Custom Painting Co. in the amount of \$49,363.00.

Although Coss Y Leon Painting LLC submitted a lower price, their proposal specifies only a single coat of paint. Given the high level of daily traffic at the facility, two coats of paint are strongly recommended for durability and long-term performance. AJ’s Custom Painting proposal includes two coats, making it the lowest responsive proposal meeting this standard.

AJ’s Custom Painting also identified the availability of paint additives that can significantly reduce odor during application, which is beneficial since the facility will remain occupied during the work.

Ledger: ✓ = Recommended C = Meets Criteria NC = Does not meet criteria NR = No Response

	CONTRACTOR	STATUS	TOTAL COST
✓	AJs Custom Painting Co	C	\$49,363.00
	Coss Y Leon Painting LLC*	C	\$47,800.00*
	LDC Painting Co	C	\$51,950.00
	Sequoia Painting LLC	C	\$77,093.36
	New Color Corp	C	\$71,000.00

* The Coss Y Leon proposal only includes a single coat of paint.

The information presented in this report has been gathered/produced by District staff, and reviewed by/with the following consultant(s):

- Legal Review
- Financial Review
- Other:

A.J.'S CUSTOM PAINTING COMPANY

CONTRACTOR LIC.#703341

DIR.#1000581697 (REVISED)

RE: EVOLUTIONS SECOND STORY W/FOYER UPPER AND STAIRWELL

WE PROPOSE TO FURNISH ALL THE LABOR AT THE TULARE COUNTY CURRENT PREVAILING RATE OF \$60.44 -63.69 PER MAN PER HOUR DEPENDING ON DUTIES AND PROVIDE ALL OF THE MATERIALS NECESSARY FOR THE COMPLETION OF THE JOB.

SPECIFICATION :INTERIOR: THOROUGHLY COVER ANY NECESSARY FLOORS, WINDOWS, DOORJAMBS AND TRIMWORK THROUGHOUT IN ALL APPLICABLE AREAS WHICH ARE TO BE PAINTED. PATCH ANY SMALL HOLES AND SAND COMPLETE ALL AREAS ON DRYWALL AND AROUND PROBLEM AREAS AROUND ALUMINUM WINDOWS PRIOR TO PRIME COAT. APPLY BLOCK IT ULTRA PREMIUM URETHANE PRIMER. TINTED TO APPLICABLE FINISH COLOR(S)PRIOR TO TOPCOAT. APPLY TOPCOAT OF SUPREMA PREMIUM EGGHELL WALL FINISH TO ALL WALLS. INCLUDES UPSTAIRS ALL WALLS IN HONEY COLOR INCLUDING CENTER PLATFORMS, AND MAUIVE OR RUST COLORED AREAS, FOYER SECOND STORY, AND STAIRWELL FROM LOWER TO 2ND STORY AREA(S) AS PER WALK THROUGH. *SCISSOR LIFT OPTION IS ONLY NEEDED FOR FOYER AREA(DURATION 3-5 DAYS UNLESS PROVIDED BY OTHERS. ONLY PREMIUM GRADE DUNN-EDWARDS PRODUCTS WILL BE APPLIED TO INTERIOR SURFACE(S).

PAYMENT WILL BE AS FOLLOWS:DUE UPON COMPLETION

ANYTHING OTHER THAN SPECIFIED ABOVE IS AN EXTRA. ALL MATERIAL AND LABOR IS GUARANTEED TO BE AS SPECIFIED ABOVE FOR THE SUM OF:

\$46,377.00 TWO COATS TOTAL COMPLETE WITH LABOR AND MATERIALS FOR SAID PROJECT

***ADD \$1,898.00 MORE FOR PERFORMANCE BOND**

****ADD \$1,088.00 FOR 1 WEEK DURATION OF 33 FOOT SCISSOR WITH SETUP AND DELIVERY**

PLEASE CALL W/ANY QUESTIONS 804-4053

SUBMITTED BY:_____ALAN J.GRUBE

THE ABOVE PRICE,SPECIFICATION,AND CONDITIONS ARE SATISFACTORY AND ARE ACCEPTED.YOU ARE AUTHORIZED TO DO THE WORK AS SPECIFIED.PAYMENT WILL BE MADE AS OUTLINED ABOVE.

ACCEPTED DATE:_____SIGNATURE_____

SECTION 7019-CONTRACTORS LIEN LAW

UNDER THE MECHANICS LIEN LAW ANY CONTRACTOR,SUBCONTRACTOR,LABORER,MATERIALMAN,OR OTHER PERSON WHO HELP TO IMPROVE YOUR PROPERTY AND IS NOT PAID FOR HIS SERVICES OR MATERIAL HAS THE RIGHT TO ENFORCE HIS CLAIM AGAINST YOUR PROPERTY.

www.cosspainting.com

cosspaint559@gmail.com

Irvyn - (559) 653-8178

Saul - (559) 805-6124



246 N Ben Maddox Way,

Visalia, CA, 93292

COSS Y LEON PAINTING, LLC

Bid Proposal

Job Name: Evolution Fitness

Location: 1425 E Prosperity Ave, Tulare, CA 93274

General Contractor: N/A

Details of Proposal:

1. Furnish/Install: Repaint Interior Walls (second floor)
 - a. Cover and protect all floors and furniture with drop cloths and plastic sheets where necessary
 - b. Remove all outlet covers & reinstall
 - c. All cracks and nail holes will be caulked and filled where necessary
 - d. Apply 1 coat of primer where needed
 - e. Apply 1 coats of finish paint via sprayer or brush & roller depending on conditions
2. All work to be done during normal business hours, Monday-Friday, 7:00am-3:30pm.
3. General Contractor to provide water, power and trash dumpster.
4. **Prevailing Wage**

Exclusions: No repairs to damages caused by other trades.(if any changes want to be added or removed contact us asap to make the changes as a change order)

Bid price: \$47,800

Note: Price good for 30 days

Bid date: 1/30/2026



Lic. # 1039482
PWCR# 2000014706

Proposal

440 North Kent Street
Visalia, CA 93291
Cell: (559) 799-6282

DATE February 15, 2026
Proposal # 26-16
Customer ID B Scott

Request for Proposal Date: 2/10/2026

Prepared for:
Brett Scott
Evolutions Fitness and Wellness Center

Prepared by: Luis Carrillo
DBA
LDC Painting Co.

***Proposal is for the following described work which includes labor and material, modifications to described work are subject to price change. Please note this proposal is valid thru April 30th, 2026.**

Description	Color/ Finish Per Item	AMOUNT
Cover and protect adjacent finishes, flooring, equipment, and occupied areas from damage, overspray, or paint splatter		
Material Costs		
Material Costs: Apply two coats of interior acrylic latex paint to all interior wall surfaces within the atrium, from the top of the first-floor roof/ceiling line up to the second-floor level, including full height atrium walls	Follow Evo Interior Paint Colors Packet	
Material Costs: Apply two coats of interior acrylic latex paint to all interior wall surfaces within the atrium stairwell, including walls along stairs, landings, and guardrail-adjacent areas	Follow Evo Interior Paint Colors Packet	
Material Costs: Apply two coats of interior acrylic latex paint to all interior wall surfaces on the second floor, including common areas and circulation spaces	Follow Evo Interior Paint Colors Packet	
Material Costs: Apply two coats of interior acrylic latex paint to all interior wall surfaces within one exercise room "Room B" closet located on the second floor (closet only)	Follow Evo Interior Paint Colors Packet	\$6,670.46
Prevailing Wage Labor Costs		
*Prevailing Wage Labor Costs: Apply two coats of interior acrylic latex paint to all interior wall surfaces within the atrium, from the top of the first-floor roof/ceiling line up to the second-floor level, including full height atrium walls		
*Prevailing Wage Labor Costs: All interior wall surfaces within the atrium stairwell, including walls along stairs, landings, and guardrail-adjacent areas		

Description	Color/ Finish Per Item	AMOUNT
*Prevailing Wage Labor Costs: All interior wall surfaces on the second floor, including common areas and circulation spaces		
*Prevailing Wage Labor Costs: Interior wall surfaces within one exercise room "Room B" closet located on the second floor (closet only)		
*Please note the Prevailing Wage Labor Costs may increase if project takes place after August 22, 2026 per DIR rate increases		\$31,480.00
Overhead & Profit (O&P)		\$13,800.00
	TOTAL BALANCE *	\$ 51,950.46

Proposal Signature _____ Date _____
Sole Proprietor

ESTIMATE

Sequoia Painting, LLC
1125 A Roseburg Ct.
Visalia, CA 93291

estimating@sequoiapaintingco.com
559.201.8367
www.sequoiapaintingco.com



Bill to

Andrew Farley
Evolutions
1425 East Prosperity Avenue
Tulare, Ca 93274 USA

Estimate details

Estimate no.: 2249
Estimate date: 02/20/2026
Expiration date: 03/20/2026

Project: 1425 East Prosperity Avenue
Time: 7:15am
Estimator: Justin Roberts

#	Product or service	Description	Qty	Rate	Amount
1.	Commercial	<p>Included Areas:</p> <ul style="list-style-type: none">• All interior wall surfaces within the atrium, from the top of the first-floor roof/ceiling line up to the second-floor level, including full-height atrium walls• All interior wall surfaces within the atrium stairwell, including walls along stairs, landings, and guardrail-adjacent areas• All interior wall surfaces on the second floor, including common areas and circulation spaces• Interior wall surfaces within one exercise room "Room B" closet located on the second floor (closet only) <p>Excluded Areas:</p> <ul style="list-style-type: none">• All first-floor wall surfaces, except for the atrium walls described above• All office areas on the second floor• All Pro PT (business located at the Work Site) interiors spaces and associated rooms• All exercise rooms, except for the single closet noted above• Ceilings, soffits, exposed mechanical equipment and overhead elements.• Doors, windows and any surfaces not explicitly identified as wall surfaces• Furniture, fixtures, equipment, signage, and wall-mounted accessories	1	\$77,093.36	\$77,093.36

Sequoia Painting LLC
Equipment Rental <1%
Estimated Material 9%
Estimated labor plus burden (prevailing wages) 66%
Estimated Overhead 15%
Estimated Profit 10%

Total **\$77,093.36**

Note to customer

Sequoia Painting hereby proposes to furnish all labor, material, equipment and license, FOB job-site. This price is to cover all expenses incurred in performing the work listed in the above description.

Consult with administration for a Schedule Of Values and payment arrangements for proposed work.

This bid is good for 45 days

Addenda's noted in bid: None

By signing, the customer agrees to the services and terms outlined in this estimate.

Expiry date 03/20/2026

Accepted date

Accepted by

COLOR NEW CORP

22855 Califa St.
Woodland Hills, CA 91367
Phone: 818-884-0856
Fax: 818-884-0217
E-mail: colornewcorp@yahoo.com
License No. 1113019
DIR Registration No. 1001122963

PROPOSAL

DATE: MARCH 11, 2026

TO:

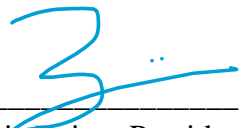
Brett Scott
Construction Manager
Tulare Local Healthcare District
Cell Phone: (559) 509-2572
BScott@tulareregional.org

PROJECT:

Paint Project
at Evolutions Fitness and Wellness Center

DESCRIPTION
<p>Color New Corp hereby provides a proposal for Interior Repainting of the following location: Evolutions Fitness and Wellness Center 1425 E. Prosperity Avenue, Tulare, CA</p> <p>All work to be completed per Owner’s Scope of Work and Questions & Answers prior to the bid due date.</p> <p>We do not intend to use any subcontractor for this project.</p> <p>Prevailing Wage project.</p> <p>Cost Breakdown: <ul style="list-style-type: none"> - Labor \$48,000.00 - Material \$6,000.00 - General Conditions \$3,000.00 - Overhead & Profit \$14,000.00 </p>
Proposed Amount: \$71,000.00

Submitted by: _____



Louis Loizu, President