



Staff Report

Date: October 28, 2026

Subject: Evolutions Fitness & Wellness Center Update

Attachment(s): XLR8 Memo

Analytics Report

While we are seeing expected seasonal decreases in utilization and membership performance, Evolutions is continuing to demonstrate steady performance overall. We closed the month of September with 6,595 active memberships, with 254 new memberships reported during the month of September. Facility utilization has dipped slightly, with 22,219 visits recorded during the month of September. Revenue performance also remains strong with a total operating revenue of just over \$223,000.

EV Chargers Update

Communication and project planning continue with XLR8. With work beginning November 2, 2026, the estimated completion and commissioning date is currently set for March 2027. The timeline for completion is contingent upon two outside factors, utility verification and project permitting, so the project timeline will continue to be updated as needed. Please see attached *XLR8 Memo* for the full outline of the project plan.

Operational Planning

As we approach the end of 2026, leadership is focused on evaluating current operations and identifying strategic priorities for 2027. Planning efforts include reviewing existing programs and services, assessing staffing and operational processes, identifying opportunities for cost savings and revenue growth, and developing a comprehensive marketing plan and promotions calendar. With a new full-service fitness facility expected to open in mid-2027, these efforts will also focus on strengthening Evolution's competitive position through enhanced member experience, expanded service offerings, and continued operational improvements.



MEMORANDUM

Charge where you park, not park where you charge.

TO: Eva Berkan, Administrative Director
Tulare Local Healthcare District, Tulare Regional Medical Center

FROM: Andy Lovsted, Chief Revenue Officer, XLR8 America

CC: Jerry Denman, Chief Commercial Officer and Project Manager, XLR8 America

DATE: October 13, 2026

RE: **Tulare Regional Medical Center EV Charging: Project Plan and Next Steps**

Dear Eva,

Thank you again for the time and care your team put into finalizing our Site Host Agreement. Our team has been building your project into the deployment schedule, and I am pleased to share that Tulare Regional Medical Center now has a confirmed plan with work beginning **November 2, 2026**. Below you will find the plan, what to expect at each stage, and one request that will help us move quickly from the start.

PROJECT AT A GLANCE

Item	Detail
Site	Tulare Regional Medical Center campus, East Prosperity Avenue, Tulare, CA
Electric Utility	Southern California Edison (SCE)
Work Begins	November 2, 2026 (Utility Verification)
Installation Begins	Targeted for March 2027
Cost to the District	None. XLR8 funds the equipment, construction, and ongoing operation.

WHAT THE DISTRICT CAN EXPECT

- **Separate utility service.** We will request a dedicated meter so charging electricity is billed directly to XLR8, not to the district.
- **A single point of contact.** Shortly, we will assign a point of contact who will lead the project day to day and keep you informed at each milestone.

REQUEST

Introduction to your Southern California Edison contact

Utility Verification is our first step, and it moves fastest through the relationship your team already has with SCE. Could you introduce us to your SCE account representative, or to the person on your facilities team who manages your SCE service? An email introduction to Jerry and me is all we need.

If readily available, the following would also help us get started:

- The SCE service account and meter numbers for the building
- Any upcoming construction, paving, or parking changes we should plan around

THE PLAN

The project runs in three phases. The table below shows each milestone, its target start date, and where we will involve your team.

Step	Milestone	Target Start*	What It Means for You
Phase One: Project Initiation			
1.1	Utility Verification	Nov 2, 2026	We confirm available electrical capacity and service options with SCE and walk the site with your facilities team.
1.1.1	Equipment Recommendation and Plan Review	Nov 16, 2026	We recommend the charger type and count best suited to the site and review the recommendation with you.
Phase Two: Definition and Planning			
2.1	Develop Site Plan	Nov 30, 2026	We prepare a layout showing charger locations, conduit routing, and signage, designed around your existing parking and solar carports.
2.2	Approve Site Plan	Dec 14, 2026	You review and approve the final layout, which becomes the Site License under our agreement.
Phase Three: Project Delivery			
3.1	Engineering Kickoff	Dec 21, 2026	Our engineering firm begins detailed design. No action needed from you.
3.2	Engineering Single-Line Diagrams	Jan 15, 2027	Electrical drawings are completed for permitting and utility review.
3.2.1	Permitting	Jan 25, 2027	We submit and manage permits with the City of Tulare.
3.2.2	Equipment Delivery	Feb 8, 2027	Chargers and related equipment are ordered and delivered.
3.3	Installation and Commissioning	Mar 1, 2027	Construction, testing, and certification. We coordinate access and timing with your team to minimize disruption.

**Dates are targets. Utility and permitting timelines can shift the schedule, and we will let you know promptly if any milestone moves.*

We are excited to bring EV charging to Tulare Regional Medical Center and to provide a valuable amenity for your community. Please reach out to me directly with any questions.

Sincerely,

Andy Lovsted

Chief Revenue Officer, XLR8 America
alovsted@xlr8america.com